



System Sense Integration Services



Why would you need them?

Most businesses grow by acquisition. The strategy is implemented and several business entities are acquired with the intention to be either integrated as a line of business or developed to operate independently from the parent organisation. In both situations, there are several IT related changes that are required to accommodate this business strategy.

Research has identified the following areas which present the most prominent issues during these changes:

- Integration takes longer than expected.
- Different expectations between the business and the IT for the delivery of the integration.
- Duplicate systems, infrastructure and organisations.

The sooner the acquired businesses are integrated or organised independently, the faster the business value add is realised. This is a job usually inherited by the IT organisation of the acquiring business. The skills and the availability of the internal staff are significant to the success of the integration project and it's on time delivery.

System Sense has executed complex integration projects that involved project management, technical consulting and commercial/contract negotiations. System Sense has the experience to be the CIO team to achieve the smooth transition to the new enlarged entity.

Our involvement

System Sense identifies the following periods that can offer direct benefit to the involved parties:

- Due Diligence period
- Integration planning period
- Integration period
- Project close & review period





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What do we actually deliver to you?

System Sense can deliver in the Commercial area:

1. IT Contract recommendation report
2. Software and Services contract Assessment
3. Inventory and auditing reporting any financial impact.
4. Transfer of licenses from past agreements.

And in the Technical area:

1. Assessment of the technical integration.
2. Project Plan of the integration steps.
3. Implementation of the integration.
4. Policy assessment and recommendations.

Our references?

System Sense has over 10 years experience in providing quality results. The methodology and the applied experience is the ingredient to the “we can deliver” approach. System Sense can provide case studies and references upon request.

Why us?

Our Advantage is a specialised service from a highly experienced team. System Sense offers a direct contact from the people that perform the work and manage the engagement. Our involvement will:

- Assist you to achieve and materialise the benefits of the economy of scale in deployment of hardware, software and telecommunications.
- Integrate with minimal disruption the operational parts of the business.
- Consolidate shared functions.
- Put your business in a position of controlling the integration timeline.
- Provide measurable benefits for each of the integration steps.

Contact us any time for a confidential discussion about your integration requirements and how we can assist you.

